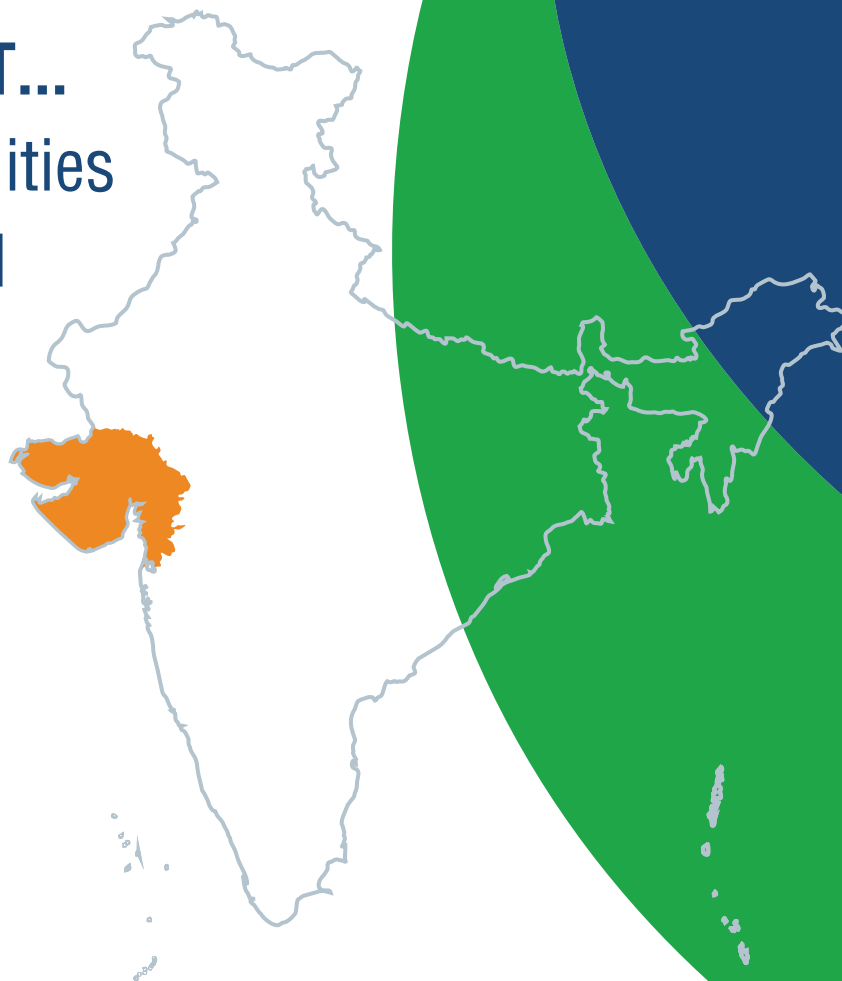




GUJARAT CENTRIC INVESTMENT PROMOTION BODY

GUJARAT...
Opportunities
Unlimited



Follow us on. . . .



— www.fifc.in —

ABOUT FIFC

Foreign Investor's Facilitation Council:

Foreign Investor's Facilitation Council (FIFC) is a body that facilitates foreign investors, end to end for establishing and accelerating the industrial development and socio-economic growth of the state, having vision to expand at various parts of the country.

FIFC is an agency of Gujarat, focusing on facilitation, handholding, grievance redressal and support to foreign investors and businesses promotion. Council acts as a repository of information for potential investors. FIFC also proactively reaches out to the new as well as existing investors for providing them handholding and facilitation support. It acts as an interface between investors and the government for establishing industrial ventures. The agency functions as a single point of contact for investors seeking opportunities in Gujarat.

VISION:

To enable global investors start business in Gujarat as effortlessly as in their own backyard.

MISSION:

To act as a catalyst for global businesses to fast-track their investment related processes in Gujarat and help monetize all policy benefits offered by the Government.



ADVANTAGE FIFC



- **Conducting Feasibility Study**
Primary research
 - Land
 - Raw Material
 - Government Policies
- **Government Liaison**
MOU to Production and Beyond
- **Ensuring accrual of Government Policy Advantages**
- **Guaranteed Single Window Clearance of Permissions and Approvals**
- **Facilitating Purchase of Land**
Identification to Legal Possession
- **Facilitating Joint Ventures**
Identification of Local Partner(s) till execution of Legal Contracts
- **Facilitating Mergers & Acquisitions**
Identification of companies till execution of Legal Documents
- **Issue Redressal**
For Facilitation of Business
- **Business Consultancy**
 - Customized training and recruitment
 - Payroll Services
 - Company formation and compliance
 - Facility management
 - Local Support
 - Marketing Communication Services
 - PR & Media

FIFC SERVICES

PRE INVESTMENT SERVICES

- Opportunity Assessment
- Market Strategy
- Business Advisory
- Policy Guidance
- Subsidy Advisory
- Incentive Advisory

INVESTMENT EXECUTION

- Opportunity Assessment
- Market Strategy
- Business Advisory
- Policy Guidance
- Subsidy Advisory
- Incentive Advisory

LONG TERM PARTNERSHIP

- Policy Advocacy
- Issue Redressal
- Expansion Support

WHY GUJARAT:

Gujarat is centre of business investments in India and has been ranked #1 in Export Preparedness Index 2021. It has also been ranked #3 in National Council of Applied Economic Research's State Investment Potential Index (N-SIPI) in 2019. The State has 49 ports of which 1 is a major port and 48 are non-major ports. Gujarat also boasts of 17 airports, including 1 International airport.

With 20 SEZs (Special Economy Zones) and 8 SIR (Special Investment regions), Gujarat has many opportunities to offer investors.



AIRPORTS

Gujarat has 17 operational airports and airstrips with 1 International airport. Also, India's largest airport is coming up in Dholera in Gujarat.



PORTS

Gujarat has 49 large ports that handle over 450 million tonnes cargo per annum. It also handles 40% of India's port cargo.



POWER

Gujarat has over 30 GW installed power generation capacity that provide 24x7 un-interrupted power supply with a peak demand of about 15 GW



RAIL INFRASTRUCTURE:

Gujarat has a Railway route length of 5259 km with on-going Metro projects in Ahmedabad, Gandhinagar & Surat. A High Speed Rail is also being created between Ahmedabad & Mumbai. 36% of Country's Dedicated Freight Corridors is in Gujarat.



ROAD INFRASTRUCTURE

Gujarat has 156,177 km of well-surfaced roads that provide excellent connectivity across the State.



CONNECTIVITY

Gujarat has a tele-density ('00 popl.) of 113.70. It ranks among the highest in India with Internet subscribers of over 42.6 million.



WATER GRID

State-wide 120,769 km long water supply grid provides one of best water connectivity offerings in Country.



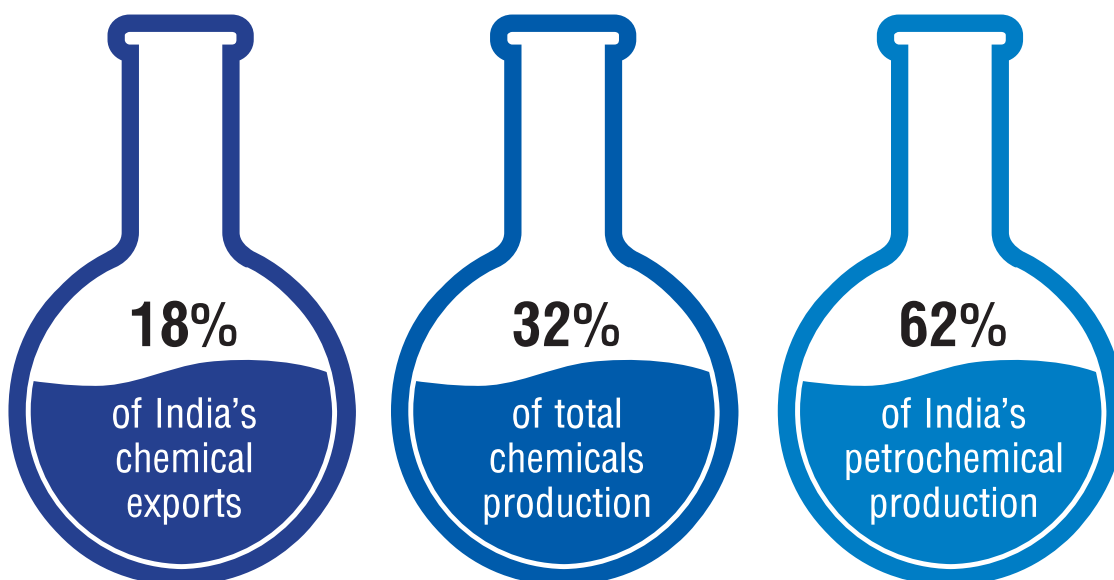
NATURAL GAS GRID

Gujarat offers 2600 km operational pipeline gas grid network that passes through 25 districts with 25 MMSCMD gas transmitted through the grid.

CHEMICAL & PETROCHEMICAL:

- Indian chemical & petrochemical industry expected to reach about USD 250 billion by 2023
- India's specialty chemical market is expected to reach USD 70 billion by 2023. Increasing demand for agrochemicals
- Indian **petrochemicals industry** is estimated to reach USD 100 billion by 2023
- **Per capita consumption** of polymer is about 5.2kg v/s about 30kg in China
- India will **need investments** worth about USD 600 billion by 2030, across hydrocarbon chain

OPPORTUNITY CALLED GUJARAT

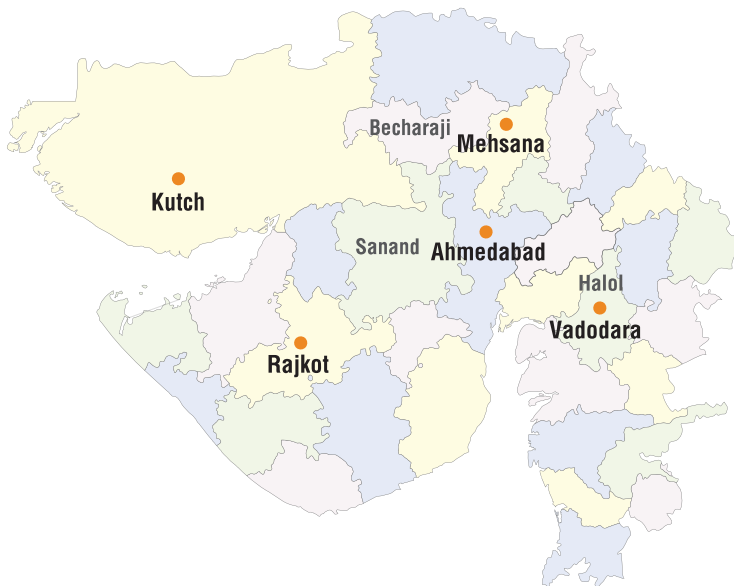


- Home to **world's largest crude oil refinery** (Reliance Jamnagar) & **India's largest chemical** complex (OPaL, Dahej)
- Largest supplier of bio-fertilizers, seeds, urea and other fertilizers
- 500 large and medium units & 16,000 small scale units in the state manufacture over 6,500 products
- Gujarat is the first state to have an **operational Petroleum, Chemical and Petrochemicals Investment Region** (PCPIR), developed over an area of 453 sq.km

A Global:

- 2 Wheelers and 4 Wheelers projected to expand at a CAGR of 9% during FY2013 – 20
- Commercial vehicles expected to register a CAGR of 16% during FY2013 – 20
- Passenger vehicles to increase at a CAGR of 16% during FY2013 – 20

GUJARAT'S READINESS TO CONTRIBUTE TO VISION 2020



- Automobile sector accounts for about **15% of the total FDI** received by Gujarat.
- Home to some of the largest automobile manufacturers such as **Honda, Tata, SAIC, Suzuki etc.**
- Sound base of 30 clusters comprising castings, brass parts, electric motors, bearings, auto-ancillaries
- **Investment** of over US\$ 2 Billion realized till 2016, and additional US\$ 3.2 Billion committed by 2022
- The capacity of manufacturing projected to increase to **3 Million per annum.**

Gujarat is leading state in the country with most promising policies for Manufacturing units of Electric Vehicle like:

- Gujarat State Government has signed an MoU with Energy Efficiency Services Limited (EESL) to procure 8,000 EVs
- Tata Motors is manufacturing the electric variant of its compact sedan Tigor at its Sanand facility in Gujarat
- JSW Group will manufacture battery operated vehicles, electric battery, storage solutions and charging infrastructure in Gujarat - investment of \$615 million
- Suzuki, Toshiba and Denso are setting up **India's first** lithium-ion battery manufacturing plant in Gujarat – investment of \$180 million
- ELECTROTHERM (India) Ltd. (ET), from Gujarat was the first company to introduce electric bikes and scooters (Yo Bykes) in India, with capacity of 0.25 mn. p.a



A NATIONAL MANUFACTURING HUB:

GUJARAT IS A NATIONAL LEADER IN:



**Drugs &
Pharmaceuticals**



Dairy



Engineering



Textiles



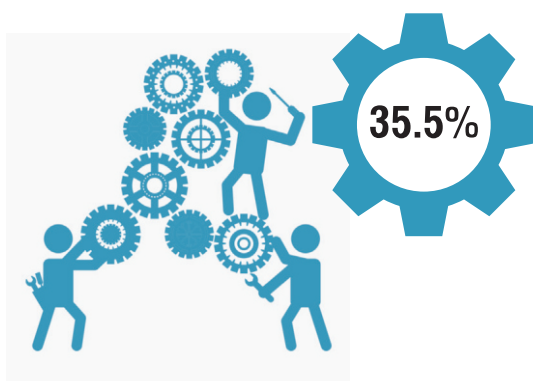
**Chemicals &
Petrochemicals**



**Gems &
Jewelry**



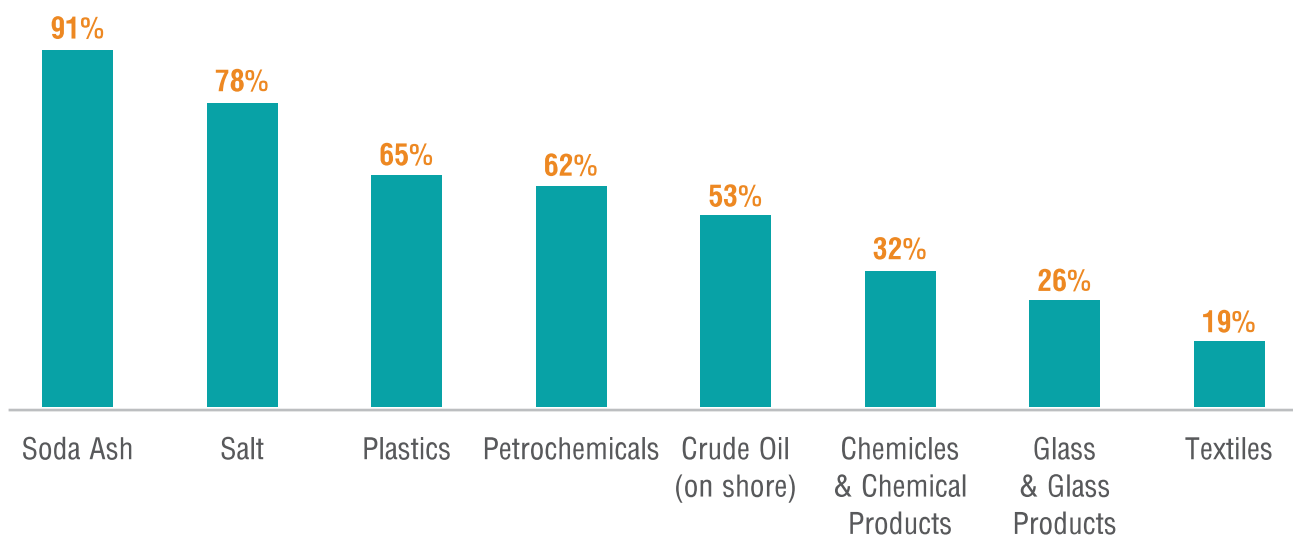
Ceramics



**Share of Manufacturing
sector in Gujarat's GSDP in
2016 - 17**

Source: Gujarat Socio –
Economic Review 2017-18; DIPP; ASI 2015-16

GUJARAT'S CONTRIBUTION TO INDIA IN KEY PRODUCTS (% OUTPUT)



GUJARAT POLICIES & OFFERINGS:

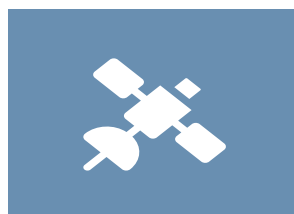
Policy driven approach with holistic support to various segments of industrial manufacturing:



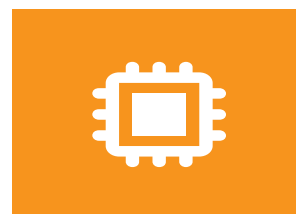
Textile Garment
& Apparel sector



Agri-Business
Food & Agro
Processing



Aerospace and
Defense



Electronics &
ESDM Policy



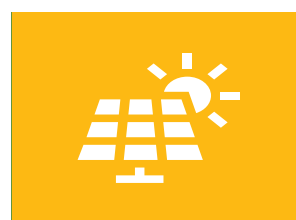
MSME Incentive
Scheme



Health Policy



IT & ITes
Policy



Solar Renewable
Sector



Biotechnology &
Pharmaceutical
Sector



Manufacturing
Industrial Policy



Startup
Scheme



Tourism



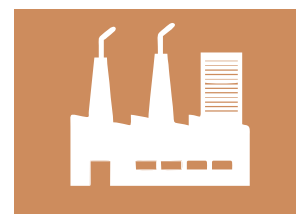
Textile



Automobile &
Electric Vehicle



Large & Mega
Project Scheme



Industrial Park &
Infrastructure Scheme



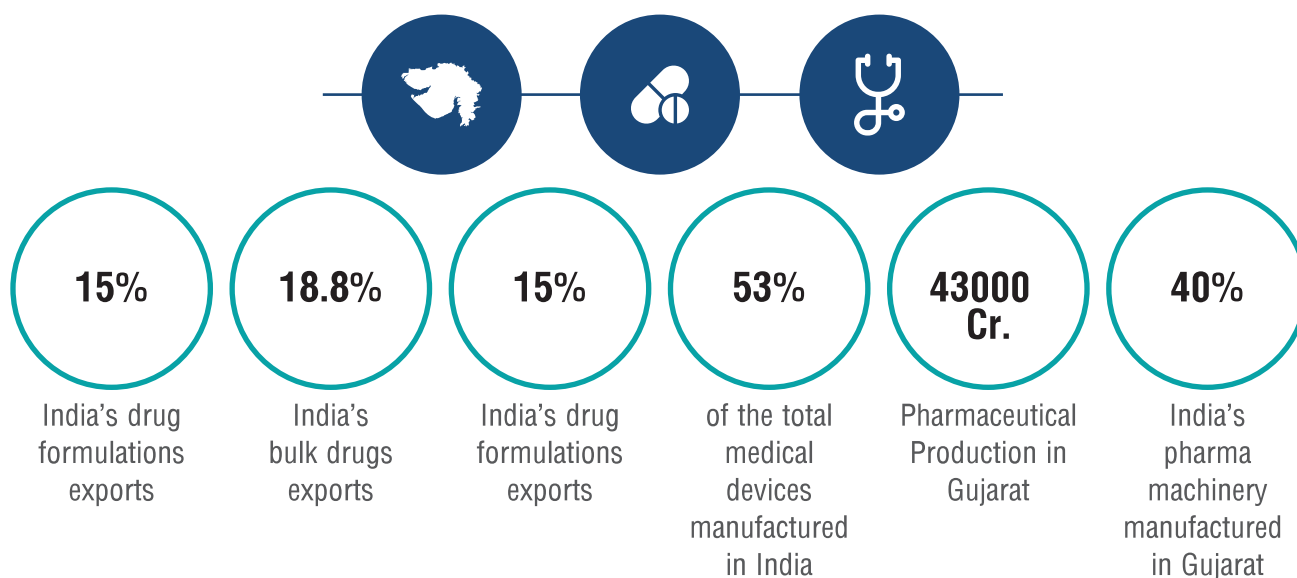
Green
Environment

A GLOBAL PHARMACEUTICAL HUB:

Indian pharmaceutical market

- Expected to grow at a CAGR of about 22% to reach USD 55 billion by 2020
- Exports are expected to reach USD 40 billion by 2020 from USD 15 billion in 2015
- Up to 100% FDI allowed for pharmaceuticals sector
- Up to 100% FDI allowed for manufacturing of medical devices / equipment

GUJARAT ACCOUNTS FOR:



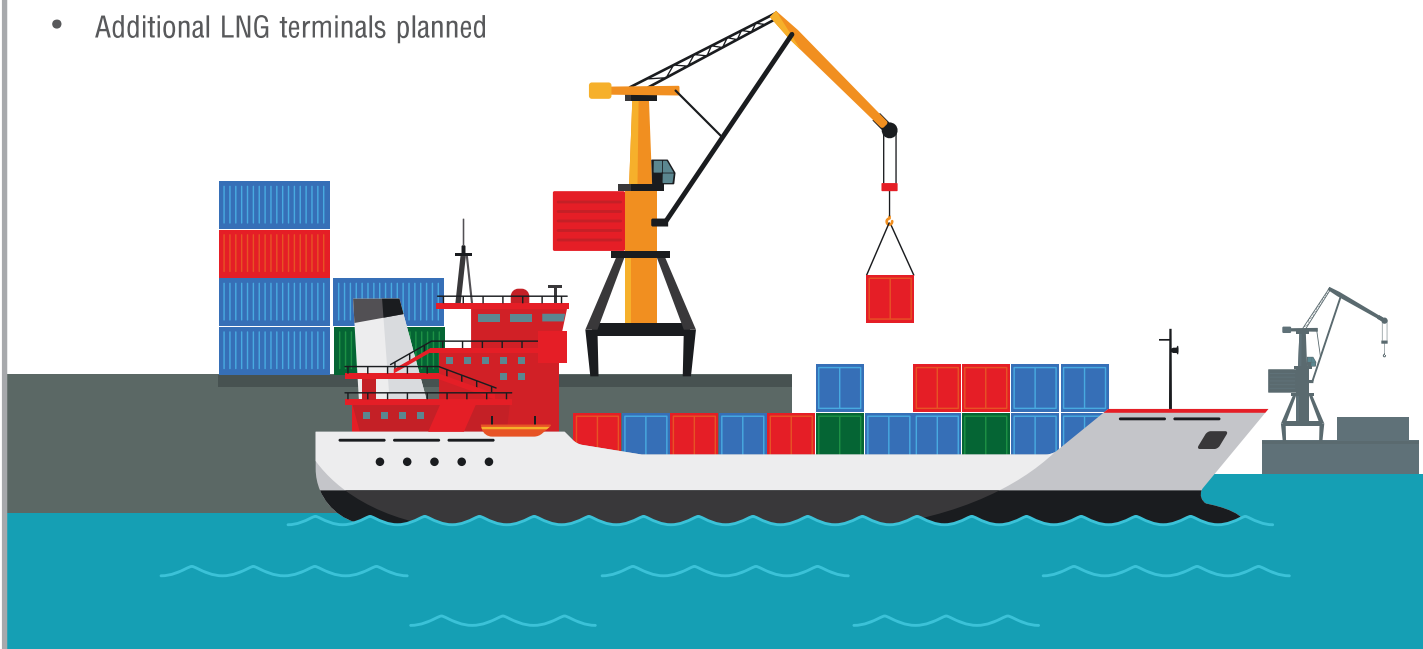
Over 3300 manufacturing units located across the state in **four large clusters** in Ahmedabad, Vadodara, Bharuch and Vapi and 5 SEZs

TEXTILE LEADER IN COUNTRY:

FARM	FIBRE	FABRIC	FASHION	FOREIGN
• Largest producer (31%) of cotton in India	• Largest producer of man-made fibre in India • A strong base with more than 1800 ginning units • More than 3.5 million spindles	• Largest producer (40%) of manmade fabric in India • Largest producer of denim (65%) in India and the third largest in the world • Contributes to 50% of India's art silk fabric production • 30% of India's total woven fabric production	• Over 25% of India's technical textiles output • Significant presence in Garments & apparels, madeups, embroidery work	• Accounts for 12% of textile exports of India • Largest exporter (65%) of cotton in India

PROPELLING INDIA'S MARITIME DREAMS:

- 1600 km coastline, 23% of India's waterfront
- 48 Ports in Gujarat collectively handle over 450 MMT of cargo, accounting for 40% share in India's maritime cargo handling
- Only state in the country with 2 LNG Terminals (Dahej & Hazira)
- Mundra Port in Gujarat: The largest private port in India, Capacity to handle over 180 MMT of cargo a year
- Additional LNG terminals planned

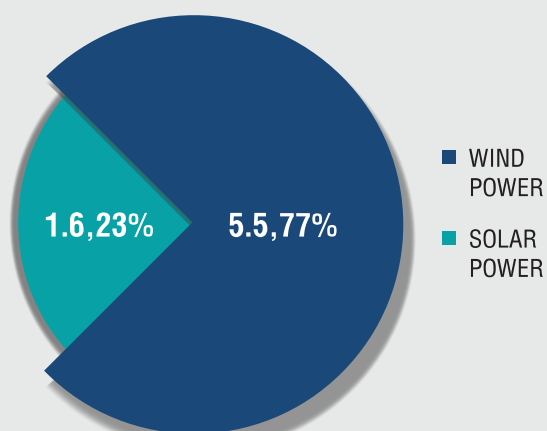


ROBUST POTENTIAL IN RENEWABLE ENERGY:

Source	Commissioned Projects (GW)	Target by 2022 (GW)	Total Potential (GW)
Solar	1.6	8.02	85
Wind	5.5	8.8	85

Gujarat Electricity Regulatory Commission (GERC) has enhanced the renewable power obligation (RPO) from the current 10 per cent to 17 per cent for the next five years

BREAK UP OF THE 7.1 GW INSTALLED RENEWABLE POWER (MW, % SHARE)



Gujarat contributes 12% to India's Renewable energy basket.

STARTUP ECOSYSTEM:

POLICY INTERVENTIONS

- Sector specific policy Interventions undertaken by Gujarat to support Innovation and Entrepreneurship
- Gujarat Startup/ Innovation Scheme
- Gujarat Electronics & IT/ITeS Startup Policy
- Student Startup & Innovation Policy

MENTORS AND ORGANIZATIONS

- Presence of organizations and mentors recognized globally for their excellence and contributions
 - TiE Ahmedabad
 - GESIA IT Association
 - NIF
 - eChai
 - Gujarat Chamber of Commerce
 - Guppreneurs
 - Headstart Network

ANGEL INVESTORS AND VENTURE CAPITALISTS

- Funding is provided by leading institutions
- GVFL
- Gujarat Angel Investors Network
- Ahmedabad Angel Investors
- Infuse Ventures
- Incube Ventures

ACCELERATORS AND INCUBATORS

- Strong presence of Incubators and Accelerators
 - CIIE, IIM-A
 - i-Create
 - NID-Incubator (NDBI)
 - MICA-Incubator
 - Venture Studio
 - IIT-Gn Incubator
 - DA-IICT Incubator
 - IIC, PDPU



- Gujarat's initiatives and innovations in Startup sector have won Prime Minister's Awards for Excellence in Public Administration in April 2017
- The Industries Commissionerate office under the Industries and Mines Department won the Award
- With a holistic ecosystem of Incubators & Accelerators, Angel Investors & VC Funds & supportive Government policies, Gujarat is fast emerging as a prominent destination for Startups



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